



Company profile

Able Universal Limited was incorporated in Hong Kong on 12 October 2021 to do one job properly: buy IT hardware in volume, hold it where customers can reach it quickly, and get it out of the door with the paperwork in order.

AT A GLANCE

Incorporated	12 October 2021, Hong Kong
Companies Registry	3095417
Business registration	74213865-000-10-21-4
Business	Trading and distribution of IT hardware
Warehouse	Kwai Chung Container Terminal, Hong Kong
Sourcing desk	Futian District, Shenzhen
Product lines	16 across 4 groups
Manufacturers	22 on the line card
Countries shipped to	41 since 2021
Despatch cut-off	15:00 Hong Kong time, Monday to Friday

WHAT WE DO

We buy IT hardware in volume and hold it in bonded space at Kwai Chung, selling to resellers, system integrators, hosting providers and corporate IT departments across Asia, Europe, the Middle East and North America. Sixteen product lines covering server components, complete systems, notebooks and consumer parts.

WHAT WE DO NOT DO

We do not install, configure, integrate, migrate or manage anything, and we provide no managed services or consultancy. Many of our largest customers are integrators, and the fastest way to lose them would be to compete for the work they do.



How an order runs

- You send part numbers and quantities by email, WhatsApp or the quotation form.
- We confirm availability, condition, warranty and lead time in writing within one working day.
- On acceptance we reserve the stock and issue a proforma invoice with serial numbers for stocked lines.
- Goods are picked, tested, photographed and packed; export documents are raised the same day.
- You receive the airway bill number and the test record together.

Quality and inspection

Every unit is unpacked, photographed, serial logged, read against the part number printed on the hardware itself and powered on. Testing is by product line to a written procedure: memory runs a full pass at rated speed in a reference board; drives have SMART attributes captured and power-on hours verified; adapters and controllers are posted in a reference chassis with firmware recorded; complete systems run 24 hours under load. Picking is verified by a second person against the sales order.

Freight lanes and transit times

Lane	Transit	Notes
Mainland China	1-2 days	Road and air via the Shenzhen desk
Southeast Asia	2-4 days	Largest lane, dedicated desk
South Asia	3-5 days	Documentation sensitive
Japan and Korea	2-3 days	Frequent departures, quick clearance
Middle East	4-6 days	Growing on data centre demand
Europe	4-6 days	Consolidation available
North America	5-7 days	Screening on every order
Australia and NZ	4-6 days	Established accounts

Commercial summary

Currencies	USD and HKD
Payment	Advance for new accounts; 30 days on approval; LC on larger orders
Incoterms	EXW / FCA Hong Kong, CPT to named airport, DDP on known lanes
Warranty	Manufacturer where transferable, otherwise 90 days to 12 months
Returns	14 days on error, restocking charge up to 20%
Minimum order	None; handling charge below USD 500